

Site Manager – Cape Girardeau, Missouri

About IESI:

IESI provides waste disposal and recycling services to residential, commercial, industrial and municipal customers. IESI focuses on providing the very best service to our customers large and small and offering our employees an exceptional working environment and career growth opportunities. We pay competitive salaries and offer a full benefits package including medical, dental, life and disability insurance as well as a 401(k) Plan with company match.

Position Summary: Manages a site and has responsibility for revenue and the profit and loss of the hauling company.

Job Duties:

- Evaluates, in conjunction with the District Manager, the site and service requirements in order to develop an operational plan for the hauling company.
- Responsible for the execution, follow up, and sustainability of planned operating improvements.
- Works closely with District Manager and Sales to develop and execute a sales strategy including new sales, identification of revenue sources, maintaining customer relationships and implementing price increases.
- Monitors current status vs. budget for P&L and accounts receivable and develops realistic attainable action items for areas needing improvement.
- Responsible for the overall compliance of the site's operations within permit conditions and interacting with regulatory agencies that are responsible for monitoring the status of compliance. Conducts routine site inspections.
- Recruits, selects and hires employees as needed. Performs/checks all necessary items in hiring procedures.
- Responsible for the efficient and safe work activities of all division employees, providing assistance to managers, supervisors and employees with their needs, resolving problems and concerns as required. Communicates company policies to employees. Ensures positive morale of division employees.
- Ensures the site maintains quality customer service and is responsive to customer needs through active participation of all supervisors and employees.
- Represents the Company in interactions with community groups, elected officials, and government agencies.
- Responsible for coordinating operational activities with other departments and divisions within the business unit.
- Performs other job-related duties as assigned.

Qualifications:

- Prior management or supervisory experience is required
- Experience in the waste, transportation or related industry is preferred.
- Must be 'customer first' minded.
- Ability to take initiative and be self-motivated.

To Apply:

Please send resume and salary requirements to hr@iesi.com. No phone calls please. IESI is an Equal Opportunity Employer. All qualified applicants are subject to a background check and drug test.